买家佣金与优惠计划说明

Buyer’s premium and discounts

佣金怎么算、什么时候能少算，一张表说清楚。

How the premium is built and when it comes down.

分段累进 Progressive bands

买家佣金按落槌价分段累进计算：落槌价 50 万元以下部分按 15%，50 万至 200 万元部分按 10%，200 万元以上部分按 8%。分段之和即为应付佣金。

Buyer’s premium runs in bands: 15% on the portion of the hammer price up to RMB 500,000, 10% from 500,000 to 2,000,000, and 8% above that.

举例 Worked example

落槌价 120 万元：50 万 × 15% = 7.5 万，70 万 × 10% = 7 万，合计佣金 14.5 万元，应付总额 134.5 万元。

A hammer price of RMB 1,200,000 gives 500,000 × 15% plus 700,000 × 10%, i.e. a premium of 145,000 and a total of 1,345,000.

优惠 Discounts

单件落槌价 5 万元以下的中小额拍品，佣金按 18% 一档收取，不设累进。

Small lots under RMB 50,000 are charged at a flat 18% band.

注册客户计划内会员在同一专场竞得三件及以上的，第四件起该专场的最高一档费率下调两个百分点，成交单上直接体现。

Members of the client plan winning three or more lots in one session take two percentage points off the top band from the fourth lot onward.

网络同步竞买不加收线上服务费，佣金与现场一致。

Online bidding carries no platform surcharge.

发票 Invoice

佣金开具增值税普通发票，落槌价部分按委托人与买受人的约定开具，抬头在成交时确认，之后不再变更。

Premium is invoiced as ordinary VAT; the hammer-price invoice follows the consignor agreement. The payee name is fixed at settlement.

联系人 / 电话